

Miscellaneous Fees

Indemnifications for Release of Goods

Ocean B/L _____ \$75.00
 for each quarter outstanding
 Airway Bill, flat \$75.00

Fax
 Domestic & Foreign

1-5 pages \$5.00
 6-10 pages \$10.00
 11 or more pages \$1.00 per page

Postage

Domestic \$10.00
 Foreign \$20.00

Courier Services

Domestic \$20.00
 Foreign \$40.00

Handling charge—

Using Customer's Courier \$10.00

Processing Payment by Official Check \$25.00

Consultative Fees/Special Handling Standard fee
 plus \$100.00
 per hour
 (Minimum
 charge \$100)

Many of these international services, such as the issuance and confirmation of letters of credit as well as the creation of bankers acceptances where the draft is drawn on Bank of the West, involve the extension of credit by Bank of the West and require a credit approval by Bank of the West.

The fees and charges covered in this brochure are effective at time of printing, supersede all schedules previously issued, and are subject to change without notice. The above charges are those assessed by Bank of the West and do not include foreign bank or reimbursing bank charges which may be applicable to your specific transaction. We reserve the right to impose charges for transactions not explicitly covered in the above schedule and to make changes or amendments to the Schedule of Fees and Charges.

Bank of the West's Trade Centers are located at:

Bank of the West Trade Center Operations Los Angeles, CA	Bank of the West Trade Center Operations San Francisco, CA
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SWIFT Address: BWSTUS66LAX Fax Number: (213) 896-7276	SWIFT Address: BWSTUS66 Fax Number: (415) 445-0137
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Direct all inquiries to:

1-888-600-TRADE



Member FDIC
 075-05310 (09/02)

INTERNATIONAL SERVICES

Schedule of Fees and Charges

Effective September 16, 2002



Commercial Letters of Credit

Import & Domestic Letters of Credit — Sight and Usance	
Issuance Fee	1/8% per quarter or part thereof (\$120.00 min.)
Issuance Fee for Express Cash Secured Commercial L/C Secured by Interest Bearing Account	1/8% per quarter or part thereof (\$150.00 min.)
Cable Fees for Issuance	\$60.00
Excessive Detail	\$100.00
Amendment Fee	
Increase Amount/Extension	1/8% per quarter or part thereof (\$90.00 min.)
Narrative	\$90.00
Cable Fee for Amendment	\$30.00
Document Examination/Payment Fee	1/4% per set of documents (\$100.00 min.)
Discrepancy Fee (for beneficiary) — per set of documents	\$60.00
Unused (Expired or Cancelled)	\$75.00
Acceptance Commission for Usance L/C (per draft)	1.5% p.a. per draft or as arranged (\$100.00 min.)

Standby Letters of Credit

Issuance Fee	2% p.a. or as arranged (\$350.00 minimum per year or part thereof)
Issuance Fee for Express Cash Secured Stand By L/C	2% p.a. (\$400.00 minimum per year or part thereof)
Cable Fee for Issuance	\$60.00
Amendment Fee	
Increase Amount/Extension*	2% p.a. or as arranged (\$350.00 minimum p.a. or part thereof)
Narrative	\$90.00
Cable Fee for Amendment	\$30.00
Scheduled Decreases in Amount	\$100.00 each time amount is decreased
Document Examination/Payment Fee	1/4% per set of documents (\$100.00 min.)
Drawing Fee for Direct Pay Standby L/C	\$150.00
Confirmation of Standby L/C	2% p.a. or as arranged (\$350.00 min.)
Discrepancy Fee (for beneficiary)	\$60.00

Export Letters of Credit

Pre-Advice	\$75.00
Advice of Authenticated Original Export L/C	\$75.00
Advice of Amendment	\$65.00
Confirmation	by arrangement

Document Examination /Payment	1/10% per set of documents (\$100.00 min.)
Usance (acceptance) L/C Draft Drawn on SBCL	1.5% p.a. (\$100.00 min.)
Deferred Payment Confirmed	1.5% p.a. (\$100.00 min.)
Unconfirmed	\$100.00
Tracer to Issuing Bank or Reimbursing Bank	\$30.00
Discrepancy Fee (for beneficiary)	\$60.00
Unused (Expired or Cancelled)	\$80.00
Transferable L/C Fee	1/4% of amount (\$150.00 min.)
Authorization to Pay	1/4% of amount (\$150.00 min.)
Excessive Detail	\$100.00

Documentary Collections

Incoming (Import)

D/P Sight (paid/unpaid)	\$90.00
D/A Usance (paid/unpaid)	\$110.00
Partial Payments	\$50.00
Tracers, including Telex (first free, \$30 each thereafter)	\$30.00
Protest	\$100 + Notary Fee
Maintenance (Items unpaid beyond 30 days from due date)	\$40.00 per month

Outgoing (Export)

D/P Sight (paid/unpaid)	\$90.00
D/A Usance (paid/unpaid)	\$110.00
Direct Collections	
Manual	\$60.00
PC based	\$50.00
Amerdments to Instructions	\$50.00
Tracers, including telex (first free, \$30 each thereafter)	\$30.00
Maintenance (Items unpaid beyond 30 days from due date)	\$40.00 per month

* Includes automatic renewal where L/C validity is extended; fee charged when renewal becomes effective.